Boca Terry Medi-Robes

Hotel Quality Fabrics, Designed to Last for Years...

Case Study from University of Miami/ABM

I would like to share with you our facilities great experience with your product.

We use an average of 150 robes per day, which is a total of 750 a week.

-In September 2019, we purchased 1100 robes.

-In May 2021, we purchased 350 robes.

-In September 2022, we order 350 more robes.

In August 2022, we first disposed of 200 robes (after 3 years usage).

The quality of your product has been helping us to save money and to provide to our customers a pleasant experience. Looking forward to continuing doing business with you, Best Regards, Yanet Gil.

Account Manager of Environmental Services Department. The Lennar Foundation Medical Center at University of Miami. 5555 Ponce de Leon Blvd. Miami, Florida 33146 Yanet.Gil@abm.com / www.abm.com ABM's <u>Mission</u> is to make a difference, every person, every day.



Cost To Use Boca Terry Microfiber Robes (washed at an outside laundry)

Average Cost of Medi-Robe \$16.55 Each Robe washed weekly for 3 years (and still going) Approximately 150 washes

Medi-Robe cost per use \$.11 each, after 3 years

Microfiber robes also in stock, without the Medi-Robe features, for lower cost option.

*Laundered under standard healthcare laundering requirements.



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